

# “Give me one good reason to buy Optional Life Insurance.”

We've got three:

1. **Affordable coverage:** The MTS Optional Life Insurance Plan provides coverage for you and your loved ones at affordable group rates.
2. **The security:** Optional Life Insurance can help your loved ones replace your income while they adjust to new circumstances, pay off any debt you may leave behind, like a mortgage or line-of-credit, and allow your family to continue to save for retirement and help to pay for your children's education.
3. **Flexibility:** The MTS Optional Life Insurance Plan allows you to select the amount of coverage you need.

People depend on you. You're their parent, their partner, their caregiver. You comfort them in hard times and celebrate with them in good times. Their dreams are your own.

But, what would happen to your family if you were no longer here? Could they continue to live comfortably and handle your current household expenses? If you haven't thought about Optional Life Insurance yet, maybe it's time you did.

## Your protection plan

You and your spouse can each buy up to \$250,000 of Optional Life Insurance in units of \$10,000.

If you and/or your spouse are approved for coverage, each of your dependant children automatically qualify for \$10,000 of coverage at no additional cost.

Plus, you can buy up to \$50,000 of Optional Life Insurance for each of your dependent children – and we won't ask you for their health information.

If you apply within 60 days of becoming a member of MTS, or the date you acquire a dependent, you and your spouse both qualify for up to \$50,000 of coverage without having to answer any health questions.

## Protection you keep

If you ever leave MTS, you and your spouse can keep the Optional Life coverage you had under your group benefits plan with Sun Life (up to \$200,000) by calling 1-877-893-9893 within 31 days of the date your group coverage ends.

You can keep your coverage after you retire, up to age 70.

## How much does it cost?

You can buy Optional Life Insurance at affordable group rates based on your age and whether or not you smoke. A pre-authorized payment plan is available as a payment method which allows you to automatically pay your insurance premiums monthly.

### Optional Life Insurance

Annual rates per \$10,000

Age Band*	Non-Smoker	Smoker
Under 35	\$5.41	\$10.71
35 - 39	7.04	13.39
40 - 44	10.08	19.43
45 - 49	18.74	33.60
50 - 54	39.90	78.28
55 - 59	63.21	124.53
60 - 64	103.74	202.07
65 - 69	163.06	317.73

### Child Optional Life Insurance

Annual rate per unit of \$10,000

\$5.10 - per child

\* As of October 1st.

Rates are reviewed every year, may change, and will increase as you move into the next age band. Rates may be subject to applicable provincial tax.

## Applying is easy!

Simply complete the applicable forms for Optional Life insurance. Return the completed enrolment form to Mercer, your plan administrator and, if necessary, forward your completed health statement to Sun Life. For amounts that do not require a health statement, coverage will be effective on the date your enrolment is received by Mercer. For coverage that requires a health statement, you will be notified whether your application is approved or not. Coverage for your dependent children begins when your or your spouse's application is approved.

## How much is enough?

Buying \$200,000 of coverage may seem like enough. But, think of it this way – how many years could this amount replace your annual salary that your family depends on? After that, how would your family's lifestyle have to change?

Insurance proceeds are typically paid in a lump sum to your beneficiary.

## How much coverage do you need?

The best way to figure out how much coverage you might need is to think about what you would need the insurance for. Things like:

- ✓ Funeral expenses
- ✓ Legal fees
- ✓ Debts, loans, credit cards, or mortgage
- ✓ Daily expenses
- ✓ Child care expenses
- ✓ Home and vehicle costs
- ✓ Savings
- ✓ Money you might want to leave to family

## What about the long term?

Will your spouse or dependent children have enough money for:

- ✓ Ongoing expenses to maintain their lifestyle?
- ✓ Future education?
- ✓ Unexpected expenses?

Use the worksheet on the right to see how much coverage you might need.

## What if you can't work to pay for the coverage?

If you become totally disabled before you retire or reach age 65, whichever is earlier, your Optional Life coverage may continue without payment of premiums. The continued coverage is subject to the terms of the contract in effect the date you became totally disabled. Note, this does not apply to spouses or dependent children. Please see your benefits summary for the definition of total disability.

For information regarding when your Optional Life Insurance coverage will end, what is not covered under this plan and other important details, please refer to your benefit summary or contact Mercer.

### Questions?

If you have any questions about this plan, please call your plan administrator, Mercer, at 204-947-0055.

## my worksheet

1. Estimate of the cost of final expenses (most funerals cost roughly \$10,000)<sup>1</sup>. \$   
+

2. How much would you need to pay off loans and debts (e.g. mortgage, credit cards, car loans, etc.)? \$   
=

**Total needs \$  (A)**

1. How much will your family need annually to maintain their current lifestyle (on average, 60 - 70 percent of your income is needed)?<sup>2</sup> \$   
x

2. How long do you think your family will need to rely on this income (estimate the number of years until your spouse retires)? Yrs.   
+

3. If applicable, how much will be required for your children's future education (assuming a total of \$60,000 per child)?<sup>3</sup> \$   
=

**Total needs \$  (B)**

1. What is the total value of your savings and investments (e.g. Mutual Funds, RRSPs, GICs, T-bills, and other investments)? \$   
+

2. How much life insurance do you already have? \$   
=

**Total assets \$  (C)**

## my results

**(A) + (B) - (C) = \$**

<sup>1</sup> Statistics Canada, The Daily, January 17, 2001

<sup>2</sup> Statistics Canada, Survey of Household Spending, 2006

<sup>3</sup> Statistics Canada, The Daily, September 10, 2003